



"For most senior HE appointments and for Professorial appointments the Times Higher Education is the main advertising channel we would advise our clients to use.

- Imogen Wilde, Director. Harvey Nash



THE Executive Focus

THE Executive Focus is the new high-profile recruitment section specifically for your institution's most prestigious roles.

Placed strategically in the first half of the magazine, **THE** Executive Focus offers a unique opportunity to put your executive vacancies in the spotlight and in front of a global audience of the most senior and experienced candidates.

As undisputed UK market leader with a 45 per cent share of all senior posts advertised in print (and 30 per cent of senior posts advertised online*) **THE** Executive Focus provides the perfect platform to reach vice-chancellors, pro vice-chancellors, principals, directors, registrars, deans and heads of departments.

This is an exclusive opportunity to showcase your university to some of the most influential individuals in the higher education world, in the sector's most prestigious and respected publication.

THE voice for higher education

With our weekly print readership of 85,000 and an average monthly online reach of 455,000 unique visits, there is no better place to reach and engage with a global audience of dedicated higher education professionals.

THE magazine is the most trusted resource for the university community in the UK and worldwide. Half of our content is written by the academic community, making **THE** a lively forum for insightful, challenging opinion and debate on issues that matter to all of us. Our specialist reporters provide authoritative UK and global news coverage and analysis on higher education and science policy, funding, tuition fees, research, teaching and pay and conditions.

Our annual World University Rankings are highly influential – used by governments and university heads to set policy, and keenly followed by research teams, individual academics and students.

Our website, www.timeshighereducation.co.uk, is firmly established as one of the world's leading destinations for the higher education community, with a dedicated global readership eager to discuss our news, comment, analysis and book reviews and to search our job vacancy pages. We have thousands of followers on Twitter at www.twitter.com/timeshighered

To advertise in THE Executive Focus please contact us on 020 3194 3399 or recruitment@timeshighereducation.co.uk

^{*} For vice-chancellor and registrar roles, January – June 2009.

THE Executive Focus offers both full-page and half-page colour adverts for individual roles, and combines your print advert with our premium online packages, enabling you to recruit the best candidates in the market.

A partnership with **THE** will work hard for you in finding the right candidate, while providing you with the opportunity to maintain and build the image of your organisation both domestically and internationally.

Rates

Option AOption BOption CFirst page colour (200mm × 5col) Full-page colour advertHalf-page colour advertGold onlineGold onlineSilver onlineGBP £8,400 per insertionGBP £9,720 per insertionGBP £5,100 per insertion

Online packages

All online adverts feature on www.timeshighereducation.co.uk for four weeks (or until the closing date of your recruitment campaign).

Gold online adverts appear at the very top of the search results on the jobs homepage on our site, affording your vacancy maximum exposure. Your logo features on the *Times Higher Education* homepage, ensuring that your vacancy reaches a global audience of active and passive jobseekers.

All Silver listings appear above the basic Bronze listings, increasing your exposure and allowing you to add more information about the role.

	Gold	Silver
Listed at the top of the search results – seen first by jobseekers		
Logo appears on the <i>THE</i> homepage for extra visibility		
Branded advert with bespoke header, footer and background		
Option to upload a picture		
Listed above the bronze ads in the search results		
Option to add extra information about the employer		
Option to add attachments, eg, a job application form		
Appear as featured job on email job alerts to job seekers		
Branded with logo in the advert and on the search results		
Information about the vacancy and institution in search results		
Full information included within the advert		
Listed on website for at least four weeks		











Recruitment classifications

Vice-chancellors Pro vice-chancellors Principals Directors Registrars Deans Heads of department

Contacts

Roberto Mastrorilli

Advertising manager T: +44 (0)20 3194 3372

E: roberto.mastrorilli@tsleducation.com

Philip Marston

Key account manager T: +44 (0)20 3194 3180 E: philip.marston@tsleducation.com

Derek Moseley

Key account manager T: +44 (0)20 3194 3330 E: derek.moseley@tsleducation.com

TSL Education Ltd 26 Red Lion Square London WC1R 4HQ www.timeshighereducation.co.uk

Specifications

Magazine publication day Weekly, every Thursday

Booking deadline

Monday, 10am the week of publication

PDF/Quickcut copy deadline

Tuesday, 10am the week of publication for adverts supplied as high-res PDFs or via Quickcut

Cancellations

By email or fax by Monday, 12 noon for adverts due to be published the Thursday of that week

Type area

First page: 200mm high × 212mm wide Full page: 280mm high × 212mm wide Half page: 140mm high × 212mm wide

Print process

Heat-set web offset

Digital artwork delivery

PDF is our preferred method for receiving digital artwork and allows you to retain best control over your advert. Artwork can also be sent via the Quickcut artwork delivery system.

Colour

CMYK only. No RGB. No Pantone.

General

PDF files must be press optimised, max Acrobat 5, PDF version 1.4, min Acrobat 3, PDF version 1.2 Single advert per PDF file All copy to be supplied as size booked Max process ink weight 310% Screen ruling 150lpi Image resolution 300dpi

Online specification

Header & footer 575 pixels wide × 175 pixels high Logo 150 pixels wide \times 75 pixels high Background 570 pixels wide × any height (600 max) Gallery image 280 pixels wide × 182 pixels high (1 image only) Awards 110 pixels wide × 70 pixels high